

## Sourcwell Pricing

We have a revenue share model for online auction services. We keep a commission percentage of the winning bid of an item if it sells – *No upfront costs. No listing fees. No training fees. No start-up costs. No advertising costs. No fees for value-added services. All of this is included in our simple, revenue share model.*

Online Auction Service	Sourcwell Member Discounted Pricing	Non-Sourcwell Pricing
Property & Evidence Disposition Services <i>(Non-bicycles)</i>	50% of the first \$1,000 of the Winning Bid, and 25% of the Winning Bid portion that exceeds \$1,000 for all non-bicycle assets. <i>This way you get to keep more of the proceeds for higher valued assets.</i>	50% of the Winning Bid
Property & Evidence Disposition Services <i>(Bicycles)</i>	85% of the Winning Bid	
Firearms Auction Services	50% of the first \$1,000 of the Winning Bid, and 25% of the Winning Bid portion that exceeds \$1,000 for all assets. <i>This way you get to keep more of the proceeds for higher valued assets.</i>	50% of the Winning Bid
Fleet & Equipment Auction Services <i>(Haul-Away)</i>	12.5% of the Winning Bid	
Fleet & Equipment Auction Services <i>(In-Place)</i>	2.5% of the Winning Bid	5% of the Winning Bid
Fleet & Equipment Auction Services <i>(Impound)</i>	12.5% of the Winning Bid	

## Additional Fees

Fee	Sourcewell Member Discounted Pricing	Non-Sourcewell Pricing	Property & Evidence Disposition	Firearms	Haul-Away	In Place	Impound
Payment Processing Cost ("PP Cost") <i>A portion of the fee to process payment. For example, credit card fees.</i>	3% of the Sales Price <i>(includes Winning Bid plus shipping &amp; handling, shipping insurance and sales tax paid by a buyer)</i>		X	X	X	X	X
Shipping or Fuel Surcharge Fee <i>Small fee to get your assets to us either by shipping via common carrier or picked up by us</i>	Common Carrier Shipment: <i>Portion of the shipment cost will be deducted from Client Net Proceeds.</i> We Pick-Up: <i>Fuel surcharge, determined by quarterly retail diesel prices published by the U.S. Energy Information Administration, will be deducted from Client Net Proceeds for each picked up Manifest.</i> <i>No fee - if the Retail Diesel (per gal) is lower than \$2.50 / gal. \$12.40 fee - for every \$0.50 per gal change in Retail Diesel (e.g. \$2.50 to \$2.99 is a \$12.40 fee, \$3.00 to \$3.49 is a \$24.80, etc.). Fee is divided across locations picked up same day.</i>		X				
De-identification	\$20.00 / quarter hour				X		X
Decal Removal	\$20.00 / quarter hour; \$45.00 minimum charge per vehicle (\$45.00 maximum charge per vehicle for Light Duty Vehicles)				X		X
Re-list/Re-run	\$35.00 per additional re-list on 4 <sup>th</sup> attempt onward due to any type of Client imposed bidding restriction (e.g., reserve price not met);				X		X
Towing	Light Tow - \$10 for every 10 miles over the first 30 free miles Medium/Heavy Tow - Billed at cost by subcontractor				X		X
Storage – light & medium duty	\$3.00 / day over 30 days past pickup date only if due to Client imposed issue (e.g., reserve price not met or title issue)	\$5.00 / day over 30 days past pickup date only if due to Client imposed issue (e.g., reserve price not met or title issue)			X		
Storage – heavy duty	\$5.00 / day over 30 days past pickup date only if due to Client imposed issue (e.g., reserve price not met or title issue)	\$8.00 / day over 30 days past pickup date only if due to Client imposed issue (e.g., reserve price not met or title issue)			X		
Owner Storage	\$8.00 / day						X